



REQUEST FOR PROPOSAL (RFP)
FOR
VULNERABILITY ASSESSMENT & PENETRATION TESTING

Date: June 14, 2018

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1 About the Company

TPL Trakker Limited is Pakistan’s leading tracking company with a vision to creating value through digital transformation. The company is in the business of providing superior quality GPS, GSM & Satellite Mobile Asset Tracking Management and Information Solutions. We work with various businesses spread across a broad spectrum of industries to equip them with advanced data tools for location tracking, fuel monitoring, reporting, safety and compliance.

TPL Trakker Limited portfolio includes Car Tracking Units, Software, Operational and Project Management Expertise, Deployment, Data Evaluation, and Consultancy. Modified solutions like Stolen Vehicle Services, Fleet Management Solutions, Safe Transport Environment Project, Trakker NAV, Personal Tracking, and e-Solutions are also offered to clients looking for tailored services to meet very specific needs.

Over a very short span of time, TPL Trakker Limited has established itself as a true regional player by securing its presence in Pakistan and UAE It has more than 550,000 units installed successfully and has successfully captured the niche in SVR (Stolen Vehicle Recovery) services with a recovery rate metric of more than 90%. In fact, it’s the only vehicle tracking company to be assigned a long-term financial status rating of A- by the Pakistan Credit Rating Agency Limited (PACRA).

2 Purpose

TPL Trakker Limited requests proposal for vulnerability assessment and penetration testing from competent information security organizations and professionals with extensive experience in the field of vulnerability assessment and penetration testing of applications, databases, systems, networks to identify and evaluate vulnerabilities and the impact it may have when exploited of the in-scope information systems; and to strengthen the controls to mitigate the risk.

3 Scope of Work

The scope of engagement is to conduct vulnerability assessment and penetration testing (*referred herein as “VA/PT”*):

S. No.	Scope	No. of IP
1	External VA/PT of web application and system	3
2	Internal VA/PT of web application and system	5
3	Revalidation/ follow-up on the closure of reported observations	

Please note:

- *IP/ URL shall be disclosed upon awarding of the contract*

4 Deliverable

Written reports should be submitted as a deliverable of the project. The reports should at the minimum comprise of the scope of work, methodology/ approach, executive summary, details of vulnerabilities identified (observation), its risk, risk rating and specific practical recommendations to remediate it. The reports should also provide details of both successful and unsuccessful exploits executed by the penetration tester against reported vulnerability.

Same pattern should be followed for revalidation/ follow-up report.

5 Proposal Requirements, Format & Evaluation Criteria

The following information must be provided in the proposal:

- a. A brief company profile along with details of:
 - Similar nature of projects completed during last 2 years along with description of service provided and the client names (*where possible*)
 - Project/ services provided to TPL Trakker Limited in past 5 years (*if any*).
- b. Detailed approach for conducting vulnerability assessment and penetration testing (*both internal and external*);
- c. High Level Project Plan
- d. Details of deliverable format (*sample report format*)
- e. Pricing for the service
- f. Details of the persons who will be designated to perform the required services (*fieldwork*) which should comprise of the following:
 - Relevant experience, qualification and certifications
 - List of clients on which the designated person performed similar nature of vulnerability assessment and penetration tests during last two (2) years; along with client contact name, email address and a contact phone number.

5.1 Proposal Format

Proposals may be submitted **either** via:

- Email
In Softcopy (*Word or PDF format*) with subject “**Vulnerability Assessment & Penetration Testing**”
Proposals should be sent to furqan.huda@tplcorp.com and aeman.shujaat@tplcorp.com

OR

- Hardcopy: One (1) Original and one (1) copy of original in sealed envelopes clearly marked “**Vulnerability Assessment & Penetration Testing**”
Proposals should be addressed as follows:

Attention: Mr. Furqan ul Huda & Ms. Syeda Aeman Shujaat

Company Name: TPL TRAKKER LIMITED
 Company Address: Corporate Office
 11th and 12th Floor, Centrepoin,
 Off Shaheed-e-Millat Expressway,
 Adjacent KPT Interchange, Karachi
 Postal Code 74900

Responses to this RFP are requested to be submitted latest by **June 29, 2018 by 5:00 p.m.**

5.2 Contact

The following personnel will be the sole contact for this RFP.

Contact	Email Address
Furqan ul Huda	furqan.huda@tplcorp.com
Syeda Aeman Shujaat	aeman.shujaat@tplcorp.com

Any and all questions relating to the content, timeline, or requirements outlined in this RFP, as well as the associated proposals, should be made via email. TPL TRAKKER LIMITED will help clarify any issues or questions regarding this RFP. It is the vendor’s responsibility to seek this clarification.

Communication with any other TPL TRAKKER employee or consultant during the RFP period is not permitted, and may result in your company being disqualified from the evaluation process.

5.3 Evaluation Criteria

The following shall form the basis of evaluation criteria:

- a. Best fit technical solution (industry’s standards, best practices, benchmarks) with lowest bid price
- b. Qualifications and relevant experience of company as well as of personnel who will perform the fieldwork.

6 Timeframe and Key Dates

Activity	Date
RFP issued	June 14, 2018
Vendor RFP questions due	June 22, 2018
Vendor RFP responses due	June 26, 2018
Submission of proposal by vendor	June 29, 2018
Proposal evaluation and negotiations due	July 6, 2018
Award notification(s)	July 18, 2018

7 Confidentiality

This RFP and TPL Trakker Limited's process of evaluating sourcing opportunities, as well as the timing and content of any correspondence, meeting, discussions, and negotiations between TPL Trakker Limited and the Respondent, will be deemed "Confidential Information".

Respondents must recognize and acknowledge that TPL Trakker Limited operates in a highly competitive business environment and, for that reason, expects that Respondents will treat all materials and data provided by TPL Trakker Limited as confidential.